

**Congratulations, if your firm currently utilizes either in-house personnel or out-sources the management of your company's certificate of insurance and endorsement compliance for the trucking companies with whom your company has contracts!**

McLagan Risk Management is able to further enhance and complete this crucial process for your company. Our experienced staff has the skill to close off the residual exposure referred to as negligent hiring of a motor carrier. Why McLagan Risk Management over other risk management firms – because our staff of experienced specialists have worked in the trucking industry. Leverage McLagan Risk Management's experience and add value to your firm's existing compliance process.

Obviously your company recognizes the inherent risk associated with hiring trucking companies and how important a thorough due-diligence process is to reduce the risk to your organization. Your firm does all it can to protect company assets and liabilities.

**McLagan Risk Management – ensuring your shipments are adequately protected**

When your company is required to defend against Negligent Hiring of a trucking vendor, selecting an experienced legal team and knowledgeable trucking experts are two of the most important decisions your company will make.

- *A legal team of highly qualified attorneys has years of trial experience successfully defending shipping companies*
- *Highly qualified trucking experts will have substantial driving experience, as well as complete knowledge of federal motor carrier safety regulations (FMCSR), state laws, and accepted company safety policies*

**McLagan Risk Management – Unique for Three Reasons:**

1. *Small customer base by design*
2. *Services are exclusive to the shipper/trucking industry*
3. *Expert staff members come from the insurance and trucking industry and have substantial work experience verifying trucking policies via certificates of insurance, as well as prior work experience in safety management, risk management, insurance procurement and truck driving.*

Our unique company structure gives us the ability to apply a proactive risk management approach when requesting certificates of insurance, policy endorsements and notices of cancellation. Our specialists don't simply analyze the current coverage when reviewing a certificate of insurance; our experts examine the dispatcher, driver, truck, trailer, cargo – and foresee possible accidents, related litigation, and the overall inherent risk. This structure and associated processes and procedures are designed to

limit your company's exposure to undesirable consequences due to a mishap during a transportation process.

**MRM's experience in the insurance and trucking industry also gives us the knowledge needed to:**

1. *Assist our clients' in-house claims department in the event of a loss*
2. *Expose insurance agents attempting to misrepresent coverage and policies*
3. *Provide value information and documentation to our clients' legal counsel in the event of litigation to include clear cases of Errors & Omissions on the part of the insurance agent /broker when applicable.*

Very often the process of checking qualifications by a vendor to ensure that the trucking company has hired drivers with valid liability insurance goes unnoticed. Most certificate of insurance and endorsement compliance agencies have thousands of clients, whom contract with independent contractors across a wide range of industries. In the real world, it would be extremely difficult and not realistic to assume that a certificate of insurance compliance agency or any one company to be an expert in all industries. This is due to the fact that there are a myriad of liability exposures as well as due diligence processes required prior to the hiring of an independent agent.